



Your Growth, Our Business

Corporate Compliance Services



www.acquisory.com

Celebrating 15 Years of Learning & Growth



About Our Firm

- ✓ **Acquisory** was incorporated in 2010, by highly credentialed and experienced professionals, bringing in more than 25+ years of individual experience and a cumulative experience of 300+ years.
- ✓ The management team among themselves represent extensive experience in specialized services across M&A Advisory, Investment Banking, Asset Management and Operations & Risk Consulting.

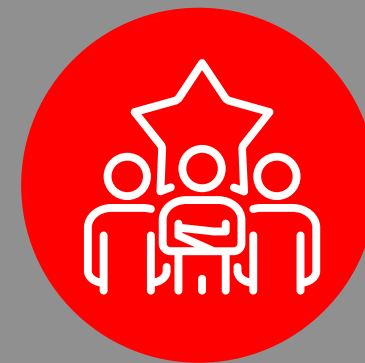
We help clients through the entire business continuum from identification of the problem, to solution, to implementation.



Established in
2010



Services spanning
entire deal
continuum



250+
professionals



300+ man years of
experience of
leadership team

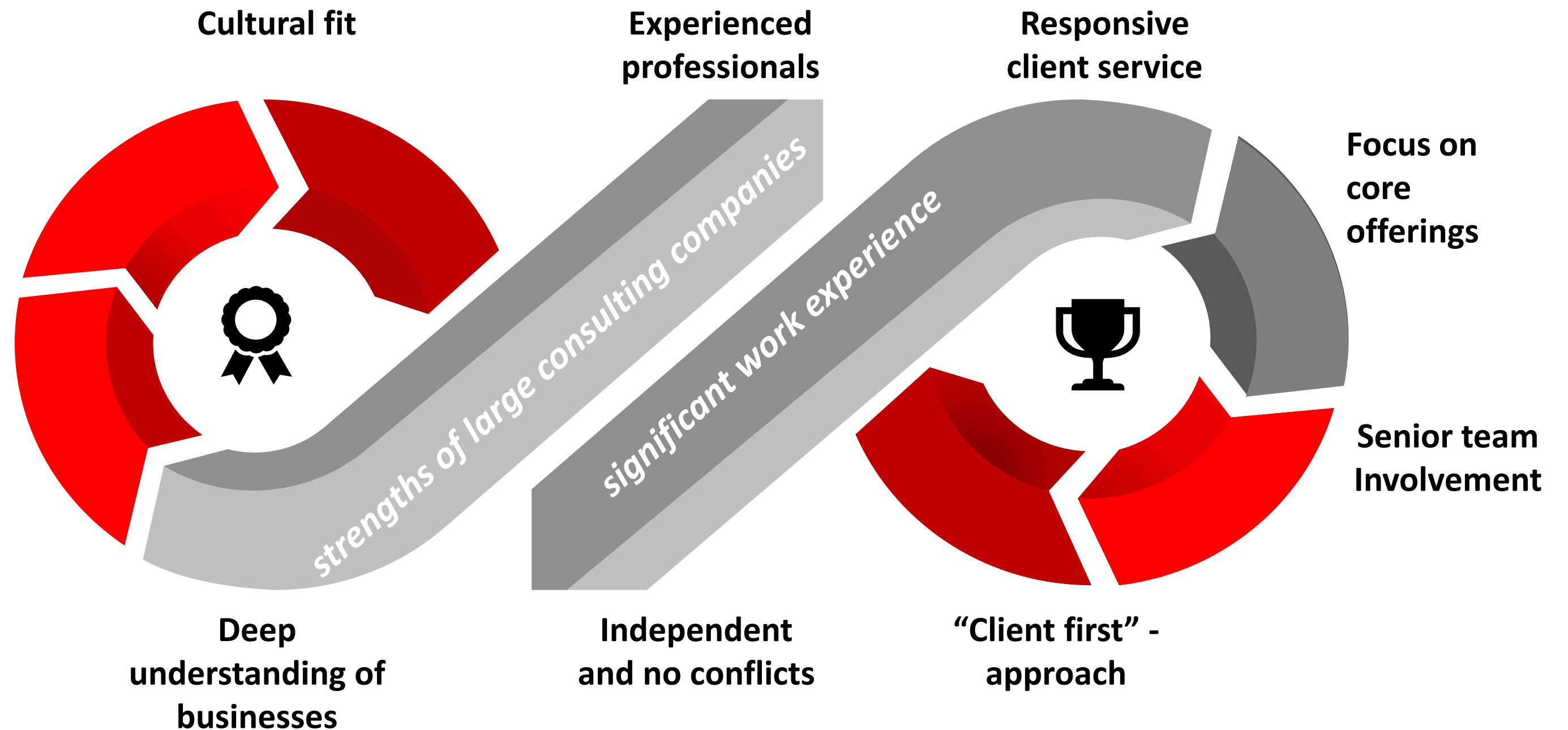


Offices at Delhi-
NCR, Mumbai ,
Bengaluru & Dubai
(UAE)

Why Acquisory?

Acquisory fills a unique and valuable position in the market, as depicted below. We bring a unique blend of knowledge and experience to the table which combine the focus, dedication and independence of a boutique firm, with the methodologies & deep skill-sets of the Big 4.

We focus on a comprehensive solutions driven approach for our clients and their requirements



Our Service Portfolio



Transaction Advisory

- **Due Diligence –**
 - ✓ Financial & Tax DD
 - ✓ LP GP DD
- Financial Modelling/ Underwriting Support
- Corporate Restructuring
- Buy Side / Sell Side advisory
- Fund Raising (Debt & Equity)
- Valuation
- Deal Structuring / Negotiation
- M&A Integration

Asset Management

- Portfolio Management
- Investment Monitoring
- Strategic Advice
- Dispute Resolution
- Litigation Management
- Exit advice & Optimization of Investors return
- Asset Management Software

IT and Process Risk Consulting

- **IT Risk**
 - Forensics
 - Information Security Management Services
 - Technology Risk Solutions
- **Process Risk**
 - Internal Audit
 - Cost reduction
 - Working capital Optimization
 - IFC Review
 - SOX Compliance
 - SOP Development
 - Production Audit/DAS Audit

Business Set Up, Financial Reporting & Compliance

- **Assurance and Regulatory**
 - Business Set Up Assistance
 - Accounting & Reporting
 - Financial Audits
 - Conversion support for IFRS, IND AS accounting
- **Compliance**
 - Secretarial
 - Statutory Compliances
- **Fund Operations**
 - Fund Set up Assistance
 - Fund Accounting
 - Returns calculations
 - NAV Computation

Taxation Advisory services

- **Direct Taxes**
 - Corporate Tax
 - Withholding Taxes
 - TDS
 - Income tax
- **Indirect Taxes**
 - GST
 - VAT
- **Tax Compliance**
 - Assistance in compliance for direct and indirect taxes

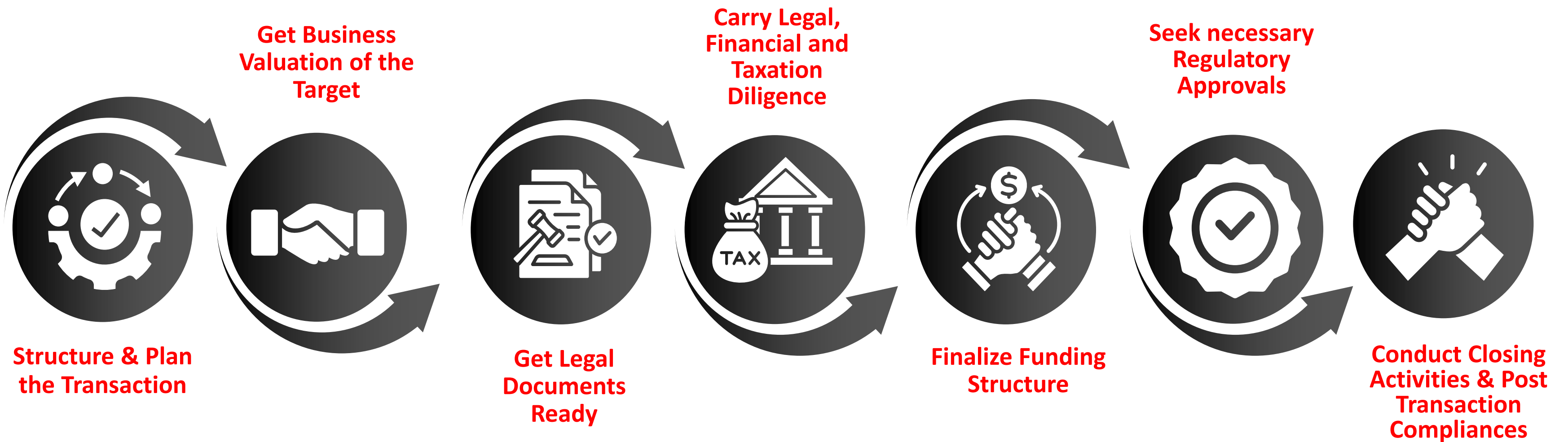
Compliance Management & Legal Support Services (Slide 1/2)

Our Process



- Our Compliance and Legal services are the solution to support our start ups, private equity, Banks / NBFC clients in meeting their objectives of maximizing returns and ensuring compliances.
- Our services have been designed to address the challenges being faced by investors in managing the operational, strategic and financial aspects of their investee companies, as they are not able to get the right management information in time and remain worried about fraud, misappropriation or misconduct in their investee companies.
- Smart investors know that it is prudent if investments are followed up with a continuous monitoring of key business risks. **Acquisory becomes your eyes and ears on the ground and helps you manage such risk factors by ensuring necessary compliance checks and balances.**

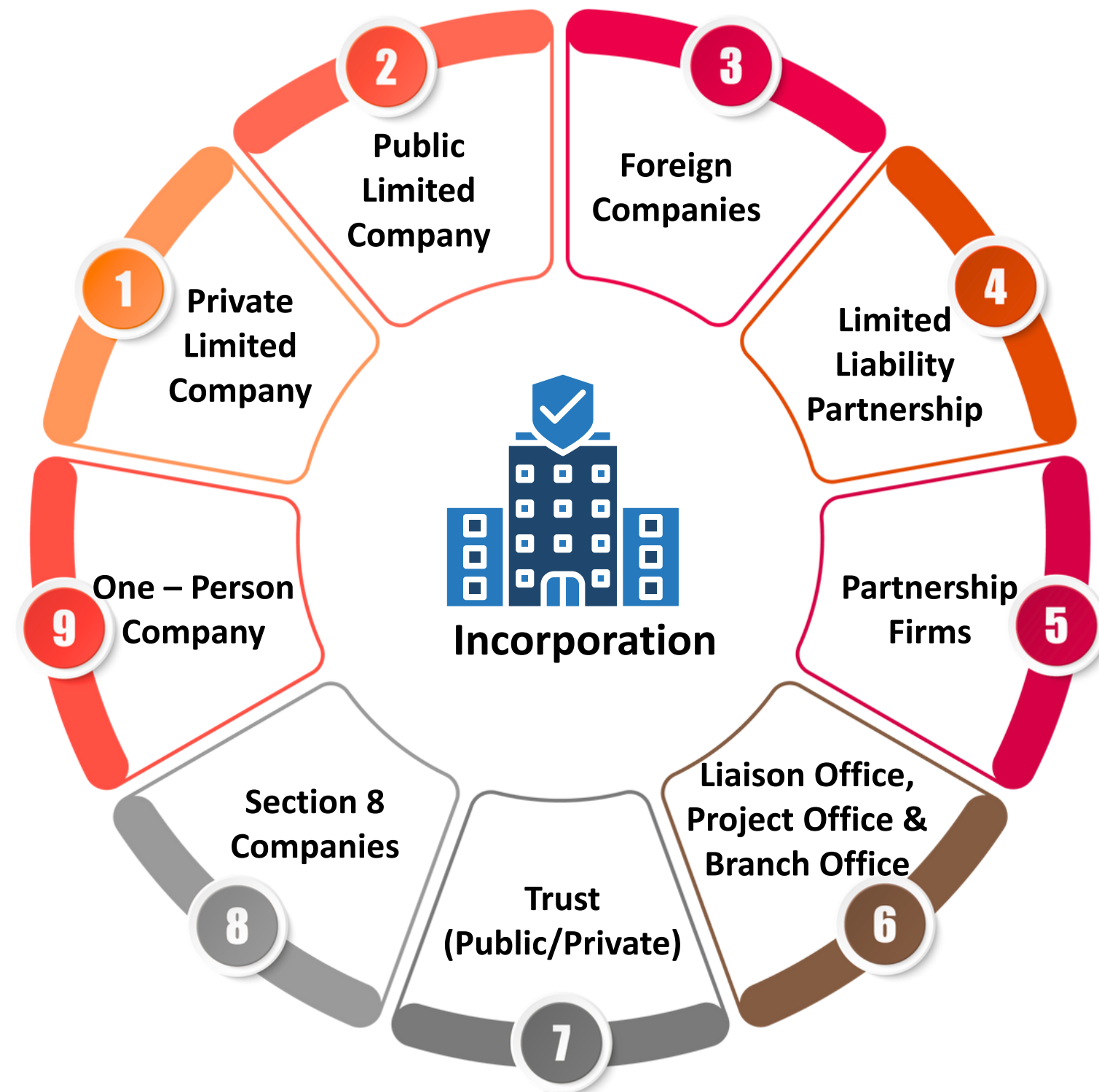
Compliance Management & Legal Support Services (Slide 2/2)





Business Initiation - Service Portfolio

When starting a business, one of the most important choices to make is the structure of the entity, since this determines the ease of functioning of business and the nature and quantum of compliances required.



Corporate Compliance - Service Portfolio

Corporate Compliance Management

1

Governance

- Ensuring compliance to time bound filings with respect to Companies Act, 2013 and FEMA including fund infusion.
- Setting up of timelines for necessary filings as & when required.

2

Advisory

- Advising on options to initiate business in India by incorporating a legal entity.
- Routes to make Foreign Direct Investment in India (Automatic/Approval).
- Other Company law matters, Trust matters, Corporate restructuring as requisitioned.

3

Inspection and Investigation

- Conducting Corporate Secretarial and Legal Due Diligence, issuing a detailed report and remedial measures, if any required.
- Preparation of ROC search report.
- Public inspection of ROC records.

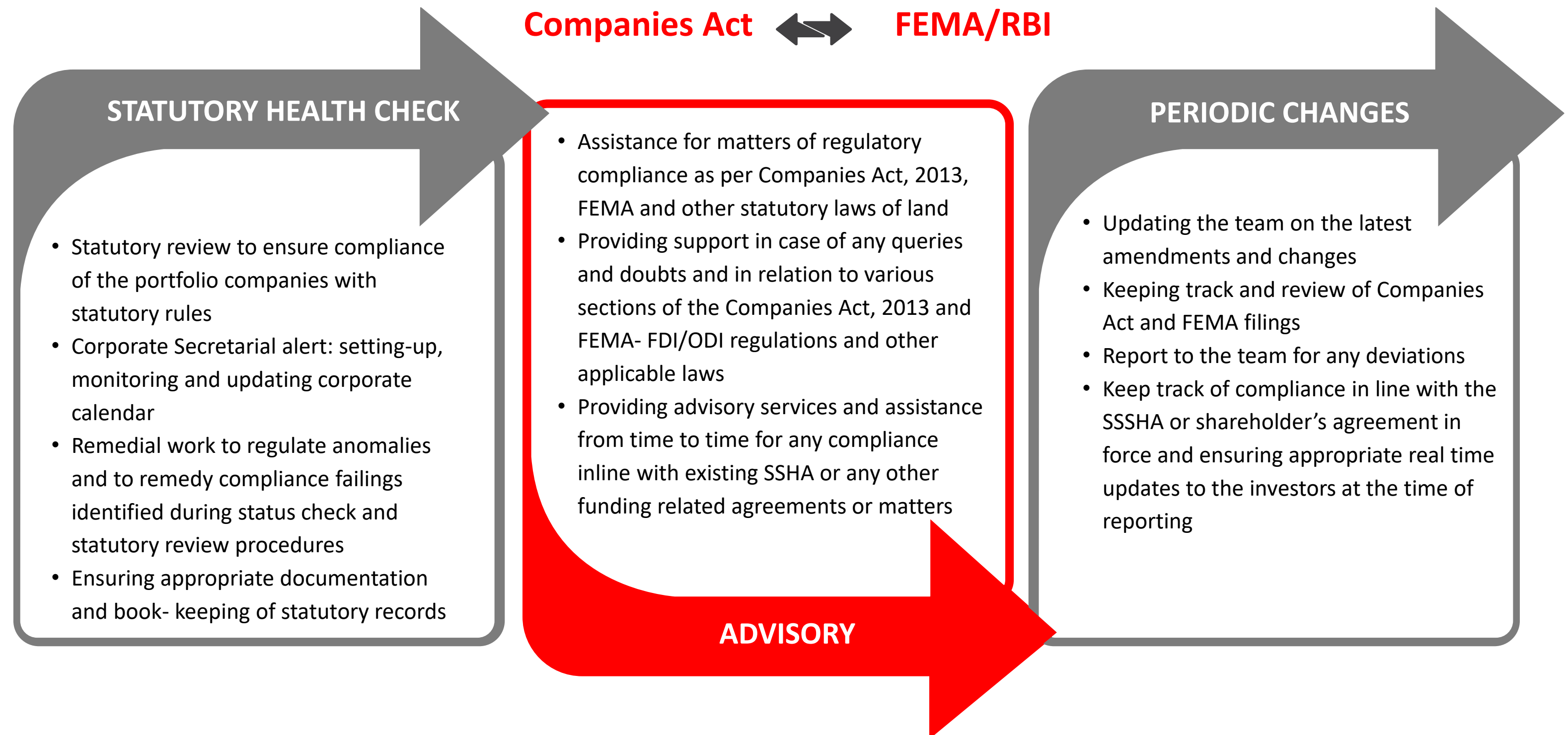
4

Regulatory approvals & Compounding

- Filing & closing of compounding application for any existing noncompliance in respect to Companies Act, 2013 and FEMA/ RBI matters
- Filing of application for regulatory approvals under various applicable sections of Companies Act, 2013 as & when required.

Corporate Secretarial Advisory - Service Portfolio

We bring a structured approach to each and every assignment, with a unique set of objectives, requiring specific priorities, designed to deliver the best results. With a widespread and detailed understanding of operations, we are able to rapidly formulate and execute practical solutions in complex business problems / environment.



Routine Corporate Secretarial - Service Portfolio



Corporate Compliance - Companies Act

- Maintenance of statutory records as per Companies Act 2013 i.e., Board papers (Notice, Agenda) of meetings; Board Minutes; AGM; Filing of Forms with ROC; Annual Returns; Statutory registers; Auditors appointment;
- Event based filings i.e., Change in registered Office within the same state; Issue of share capital; Change in the management (resignation, removal and appointment of directors) etc.
- Preparation and Maintenance of compliance calendar; to review, monitor and update the secretarial compliance on quarterly, half yearly and annual basis of all type of Companies and LLPs
- Keeping check on Secretarial compliances and other related compliances and aiding for regulatory compliance viz; Annual compliance, funding matters, event-based compliance, corporate restructuring, change in management, etc.



FEMA

- Ensuring compliance to time bound compliances with respect to reporting of foreign direct investment and issue/ transfer of shares in Form FC-GPR and FC-TRS respectively under Automatic/ Approval route;
- Setting up of compliance calendar for due dates with respect to necessary filings as & when required for reporting of allotment/ transfer of shares in respect of foreign direct investment in corporate entities;
- Following up with RBI/ Authorised Dealer Bank for timely approvals with respect to the filings made in order to avoid LSF (Late Submission Fee);
- Assisting in statutory audit for the records required by the statutory auditor for the FEMA compliance done by the Company.
- Ensuring ODI/ ECB compliance and draft documents, file ODI/ ECB Forms, Liaison with AD bank and RBI and filing of monthly, quarterly and annual reports thereof



Corporate Regulatory - Special Actions



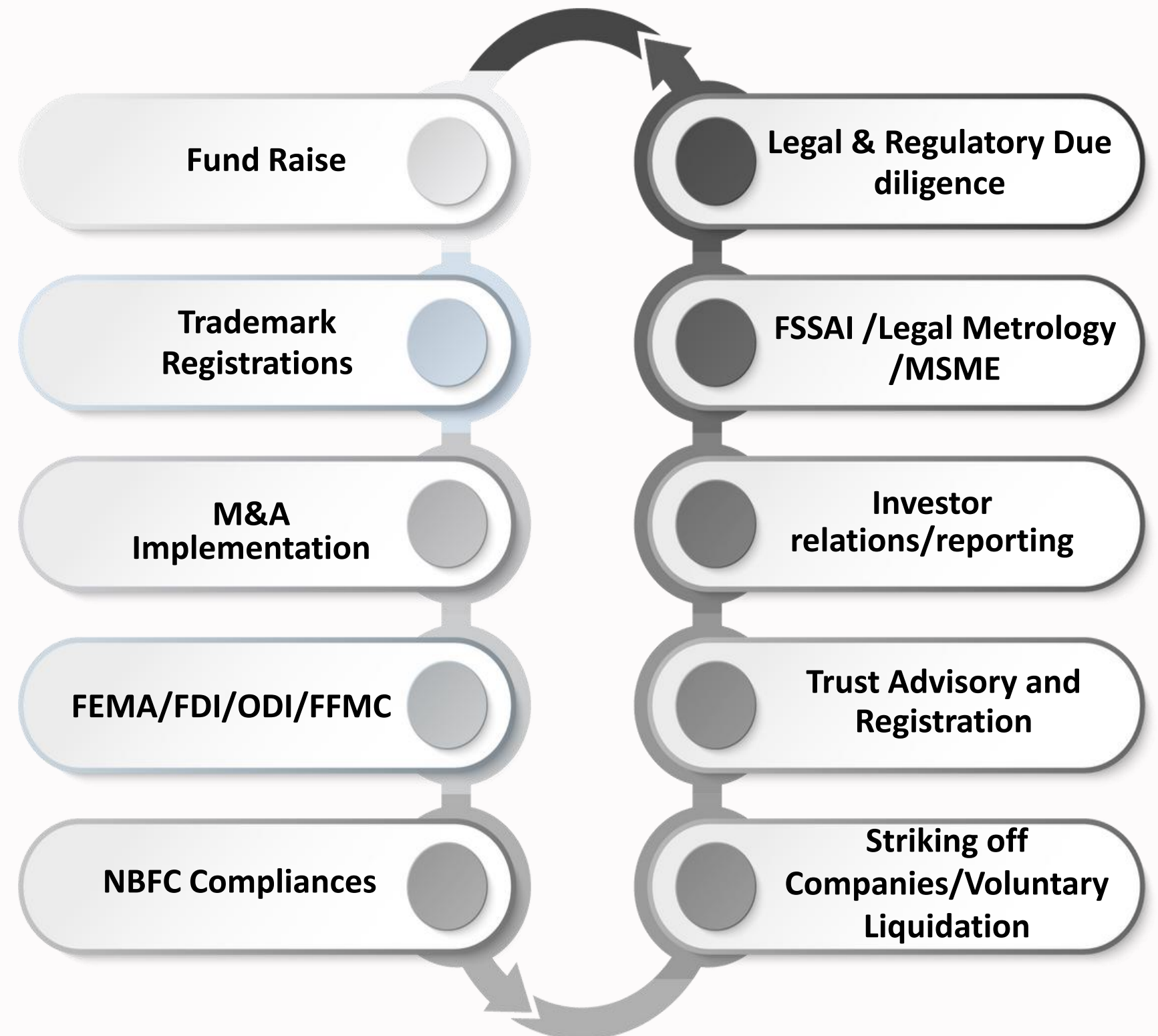
We specialize in advisory and process implementation on all corporate actions including fund raising and investment cycles for startups, NBFC Compliances, Postal ballot transactions for listed companies and Capital structuring matters including ESOP management and advisory



We assist investors and fund houses in making an informed decision while investing in an entity by helping with the entire legal, RBI Compliance (for NBFCs) and regulatory due diligence and commenting on possible risks and advising risk mitigants



We offer end to end solutions for turnkey restructuring exercises and M&A transactions, Fast Track Mergers/Demergers involving NCLTs, RBI, SEBI, Regional Director and MCA involving strategic planning, valuations, documentation and regulatory advisory support and representations



Legal and Compliance - Scope of Services



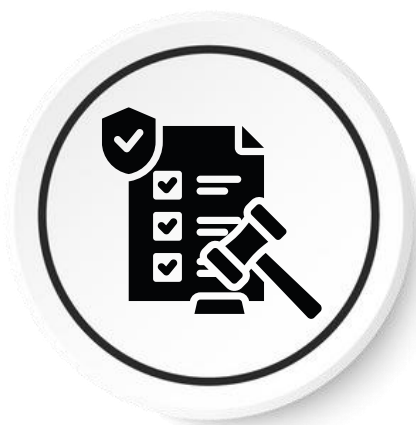
Routine Secretarial - Advisory and compliances

- Assisting in ensuring of Board and Shareholder's Meetings Notice/Agendas of Company with respect to relevant filings and matters in line with the SSSHA/agreements
- Advising and completing the day-to-day compliances of the Company with respect to Companies Act, SEBI and RBI, FEMA and Stamp duty.
- Monitoring Compliances on day-to-day basis and escalating to company about anticipated issues and sharing weekly report on compliance status



Investment and Exit Compliances

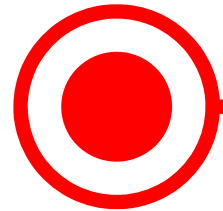
- Assisting in ensuring the compliances with regard to the specific transactions with Investee Companies
- Holding timely discussions with the CS/Legal team of the Company in ensuring that the compliance processes are being carried out in timely manner
- Coordinating with the administrator team for documentation of CP's and other documents of investee companies
- Monitoring and ensuring timely FEMA filings like FIRC, ARF & FCGPR filings



Corporate Actions - Legal Compliances

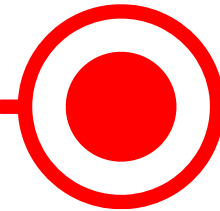
- Analyzing all the transactional documents (including Shareholders Agreement and all other legal agreements and documents) and enlisting and ensuring compliances arising therefrom
- Evaluating and Advising on compliances on any new deals / transactions from legal and regulatory compliance standpoint
- Assisting in tracking, collating and ensuring compliances on Companies Act, SEBI and RBI/FEMA on event based corporate actions

Our Customised Approach - Special Events



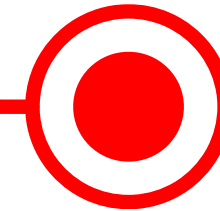
Review of Historical Records

- Understand and discuss the process of record to report (R2R)
- Preparation of check list for documents and information to be reviewed
- Collection of data and information from client
- Review of data and documents
- Identify the Gaps in records and compliances
- Discussion with Management with respect to Gaps and discrepancies noted
- Prepare a checklist for corrective steps to be taken
- Define a timeline for corrections to be completed
- Execute the steps and solutions required to bridge the Gaps and rectify the discrepancies
- Regular status update to Management



ROC Filings for Specific Events

- Filing of necessary forms based on specific events basis the executed documents provided by the management :
- Constitutional changes, e.g. change of company name, registered office, business, allotment of shares
 - Change in the management (resignation, and appointment of directors)



Further infusion of equity & Valuations, for each funding

Drafting & Filing of documents for further equity infusion and compliances thereafter:

- Drafting of Offer papers for equity Right/preferential offer
- Drafting of Board Meeting papers for offer and allotment of shares
- Filing of necessary forms with ROC
- Drafting & filing of reporting documents with RBI
- Valuation of equity for further infusions
- FEMA compliances
- Vetting of Investment contracts and agreements

Our Customised Approach - ESOPS (Slide 1/2)

Employee stock options (ESOPs) are a fantastic tool to integrate teams into a company. ESOPS assists in creating teams who view organizations through a wealth creation and long-term perspective. It serves as a tool for compensation as well as for employee retention. These are frequently used by startups because they are always in need of qualified personnel.



Designing and implementing ESOP programmes.



Customising ESOPs to take into account the requirement of shareholder agreements.



Advising on the size of ESOP pools, vesting provisions, exercise periods, and taxation aspects

For all your ESOP-related needs, including advisory, preparation, and implementation, Acquisory is the go-to place. Building long-term incentive programmes that are best suited to a specific company and its employees is what "ESOP support" under our umbrella strives to do. Competencies of our Professionals, which include Company Secretaries, Chartered Accountants, and Lawyers, along with their in-depth subject knowledge, will assist you from advisory and preparation through implementation of an ESOP plan, increasing the organization's overall productivity.

With our solid foundation and steady expansion, we have become one of the preferred leading corporate advisers, giving us an advantage in offering services that are on par with those offered elsewhere in India.

Our Customised Approach - ESOPS (Slide 2/2)

ESOP Support Structuring and Implementation

Acquisory offer composite package services under ESOPs as well as independent services also. We offer complete solutions for setting up and running ESOP schemes. Beginning with the design of the scheme and continuing through its implementation, our responsibility can also include its management. Both packaged modules and standalone services are available from us.



BUILDING THE STRUCTURE AND PLANNING

We create, put together, and record the best ESOP strategy in accordance with corporate goals and management viewpoints. Enhance existing ESOP schemes to improve their effectiveness through strategic assessment and analysis and analyse and update them for effective implementation, provide the ESOP Administrative Manual, Letters and Agreements between Employees and the Company, and Impact of Corporate Actions on the ESOPs Granted.



ESOP MANAGEMENT

We assist to manage varied ESOP Plans for 'n' number of Employees of the company through our in Web-Based Comprehensive System. It automates the process, saves cost & time and brings transparency.



ESOP MANAGEMENT

The ESOP valuation services are handled by Acquisory's team of professionals, which includes CAs, MBAs, and CFAs. Both Accounting and Tax are supported by well-reasoned valuation reports and the necessary certifications provided by a strong in-house team.



ESOP ADVISORY

We offer Legal, Procedural, implementation and advisory services to several Corporates as per their requirements.



STATUTORY COMPLIANCES AND APPROVALS

We offer all required legislative assistance, starting with the rollout of the Scheme in the Company and continuing through its post-implementation, in accordance with the Companies Act, SEBI, FEMA, Income Tax, and any other applicable laws that may be in force.



ESOP TRUST FORMATION

We offer complete support from Legal Documentation perspective for the purpose of establishment of ESOP Trusts and further assistance in its registration in respective jurisdictions and authorities.

Select Clientele for Financial & Compliance Services



Select Clientele



Awards & Certifications

ACQUISORY
Your Growth, Our Business

We are delighted to announce that Acquisory Consulting LLP continues to be ranked in the top 5 amongst 25 Top Transaction Advisors on

VENTURE INTELLIGENCE Period: January – September 2023

Transaction: Legal Advanced Search: PE M&A

Rank By: Amount # Deals

Rank	Company Name	# of Deals	Amount (\$M)
1	Ernst & Young	84	12,850
2	PwC	76	12,442
3	Deloitte	61	79
4	Acquisory Consulting LLP	52	214

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Venture Intelligence
Ranking – 2024-25



Promising MSME –
2022



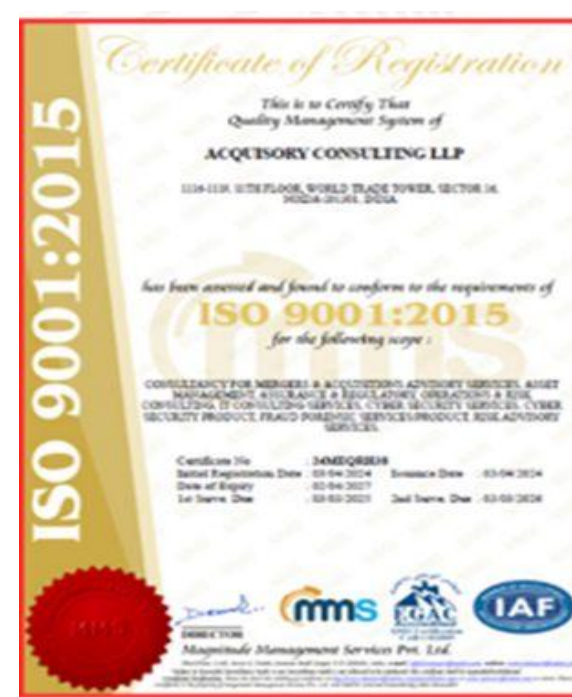
Best M&A Advisory Firm -
2018



Due Diligence Experts -
2014



M&A Advisory Firm of
the year 2013



ISO 9001:2015



ISO/IEC 27001:2022

Highly Credentialed Team



Divya Vij

Qualification - CA
Experience – 30+ Years



Adarika Ghose

Qualification – ACS,
LLM
Experience – 17+ Years



Sunaina Jhingan

Qualification - CS,
CFA/MFA
Experience - 12+ Years



Rajiv Sharma

Qualification - CS
Experience - 6+ Years



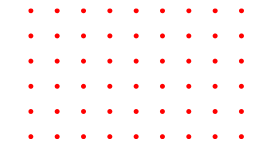
Swati Jain

Qualification - CS
Experience - 5+ Years



Radhika Chhag

Qualification - CS
Experience - 5+ Years



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